Supply Chain & Business Planning Assessment

A Custom Fit Supply Chain & Business Planning Assessment enables organizations to identify inefficiencies, strengthen cross-functional collaboration, and implement data-driven improvements that align operations, optimize performance - driving sustainable profitability and growth.

Benefits of a Custom Fit Supply Chain & Business Planning Assessment

- Reveal Strengths & Gaps: Uncovers strengths, gaps, and blind spots across your supply chain and business planning processes.
- **Eliminate Inefficiencies:** Highlights redundancies, bottlenecks & pain points in demand planning, sourcing, production, and inventory management.
- **Enhance Resilience:** Identifies areas where contingency plans are required to minimize the impact of supply disruptions or market volatility.
- **Enable Data-Driven Decisions:** Define & implement key performance metrics to guide smarter, faster and better-informed decision making.
- **Boost Collaboration:** Strengthens cross-functional alignment between operations, sales, finance, and supply chain teams.
- **Drive Profitability & Growth:** By aligning cost, service, and inventory strategies to maximize value & support sustainable business growth.

Sample Questions & Scoring: Supply Chain Business Planning Assessment

Category	Assessment Question	Guidance	Your Score	
Inventory Management	Inventory segmentation for Raw, Packaging, FG in place (A,B,C based on volumes, strategic impact)	Rate 1-5	1	Scoring Guide
Inventory Management	Defined safety stock methodology	Rate 1-5	2	1 - Not In Place
Inventory Management	Inventory Metrics in place	Rate 1-5	3	2 - Reactive
Inventory Management	Cycle Count process in place and variances investigated	Rate 1-5	2	3 - Developing to Basic
Inventory Management	Management of obsolete/slow-moving inventory in place	Rate 1-5	1	4 - Managed - Integrated
Inventory Management	Inventory planning process in place to minimize overstocking & stockouts	Rate 1-5	2	5 - Strategic - Optimized

Category	Average Score	
Business Planning	0.0	
Supply Chain Strategy	0.0	
Demand Planning & Forecasting	0.0	
Procurement & Supplier Management	0.0	
Production & Capacity Planning	0.0	
Inventory Management	1.8	
Warehousing & Distribution	0.0	
Customer Metrics & Focus	0.0	
Technology & Data	0.0	
Financial Performance	0.0	

Scoring Guide

- 1 Not In Place
- 2 Reactive
- 3 Developing to Basic
- 4 Managed Integrated
- 5 Strategic Optimized

Orange - Categories less than 3

Yellow - Categories less than 4 but greater than or equal to 3

Green - Categories that are 4 & greater

Supply Chain-Business Planning Assessment:

- Your business can participate in a Supply Chain Business Planning Assessment designed to identify/uncover opportunities for improvement.
- Ten business areas reviewed within Supply Chain Business Planning processes.



Contact Doug McKnight to request the assessment.



Complete it independently, or have Doug facilitate a guided session with your team.



Analyze the assessment findings and discuss the areas identified for improvement.



Prioritize key improvement areas and build strategies tailored to your business requirements.

Contact Information:

Doug McKnight dgmcknight@gmail.com 479-699-4212